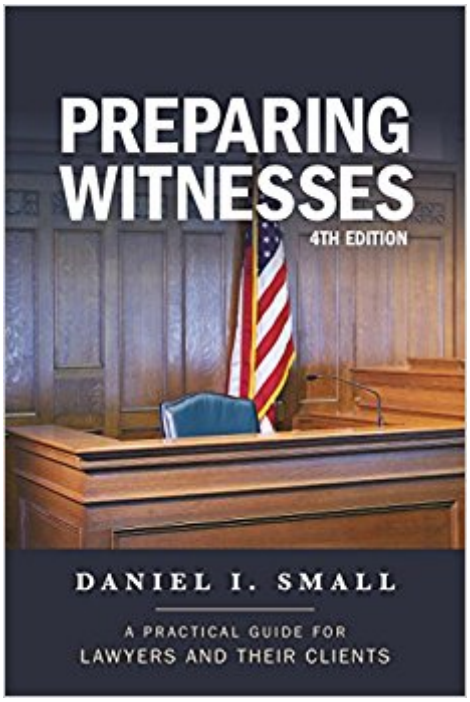
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Preparing Witnesses: A Practical Guide For Lawyers And Their Clients



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Synopsis

This completely revised and updated Fourth edition will improve your witness preparation skills. This new edition includes a new focus on the gaps perceived between the attorney and witnesses, and how to effectively bridge those gaps. New chapters study special situations, and how to deal effectively with those situations. The book also includes a CD-ROM with all the accompanying appendix material, including memoranda outlining the rules of witness preparation.

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This excellent book simplifies the task of convincing clients who are 'too busy' just how important preparation is, and how it should be done. (Alan M. Dershowitz, professor, Harvard Law School; author of Taking the Stand: My Life in the Law)Dan Small's extraordinary book offers a way out: helping to teach witnesses and counsel how to communicate truthfully, effectively, and confidently. I strongly recommend it. (Honorable William S. Sessions, former chief judge, United States District Court, WD Texas; former director, Federal Bureau of Investigation)I have come to admire and respect Dan Small as an outstanding litigator. He understands that hard work and effective preparation are the keys to success in the courtroom, and is well known for his remarkable ability to prepare witnesses. (Rudolph W. Giuliani, former mayor, City of New York)

Daniel I. Small is a partner with the firm of Holland & Knight in Boston, MA. He practices in the area of litigation, focusing on witness preparation, government and internal investigations, white-collar criminal law and complex civil litigation. He resides in Boston, Massachusetts.

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